





I'm Eleanor Smith, founder of Legs on Dreams Leadership Coaching I've worked with nonprofits, foundations & public sector agencies ("the social sector") for more than 30 years. I have a MA in City & Regional Planning from UCB

l've served as an economic development analyst & planner, grantmaker, development director, management consultant, volunteer, on boards of directors and as a trainer & university instructor

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My Burnout Story, Part 1

- Leadership Coaching is actually my fourth career
- In my 20s & 30s, I was a journalist, 5 years on staff and freelance for 10 years
- I burned out in late 30s; got CTS in both arms and had to change careers

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What to Expect Today

- I'll share slides defining burnout, why it matters, common causes and, most important, strategies to prevent it from getting worse
- Later, we'll do a short visualization exercise I think you'll like, then I'll invite you to put your responses, if you're willing, in the Chat
- Please post your Qs in the Q&A as we move through the session. Jill will track them & I'll answer as many as possible at the end



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On a scale from 1 to 10, how burned out do you feel now?

Jill will open the poll now so you can answer anonymously

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Executives: Sound familiar?

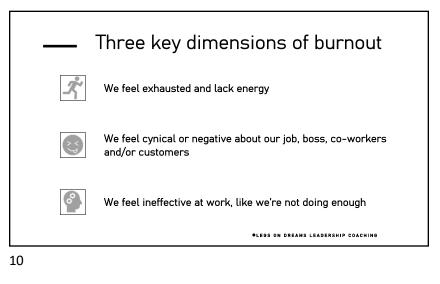
- "I rarely get enough sleep."
- "You can't let go because things might fall apart."
- "Being an executive director is like being codependent to the world. You're always putting everyone's needs ahead of your own."
- "I've been peddling a bicycle on fire since the start."
- "An executive has a very lonely job. You can't confide in anyone."
- "I feel as if I can never get on top of things."
- "I'd like to leave but I'm too identified with my role."
 Quotes from clients & other nonprofit leaders
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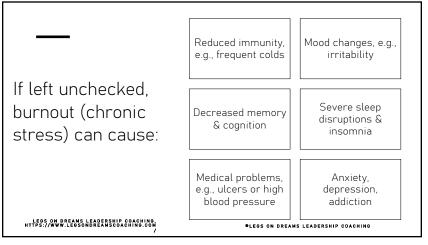
What is burnout?

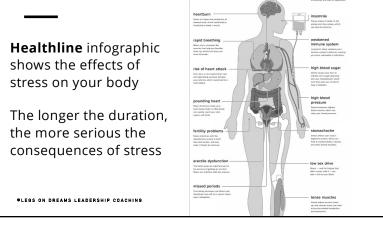


• World Health Organization 2019: "Burnout is a syndrome resulting from chronic workplace stress that hasn't been successfully managed"

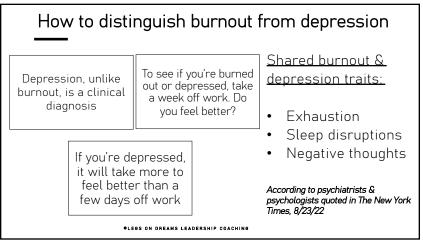
- WHO also called it "a legitimate workplace phenomenon"
- Neither a medical illness nor a mental illness, but it can lead to both kinds of health issues







headaches — Stress can trigger and



Hallmarks of Workplace Burnout

High rate of absenteeism

High turnover rate

Increased conflict among co-workers

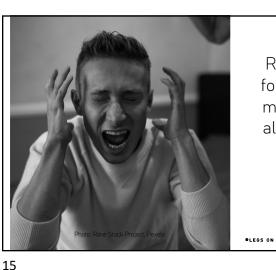
Reduced productivity

"Quiet Quitting"—disengagement, a form of cynicism

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Recent research found over 50% of managers across all industries feel burned out at work

> ==Microsoft Global Work Trend Index, September 2022

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Nonprofit turnover and burnout - the bad news

- Nonprofits have a higher rate of turnover, 19% vs. 12% overall, some no doubt linked to burnout
- To replace a lost employee, it typically costs an employer 6-9 mos • 68% US NP employees don't feel of the position's annual salary
- 90% of Australian NP leaders recently indicated they were nearing or experiencing burnout



- supported by management and are considering leaving
- 60% US NP leaders report feeling "used up" at the end of the day EGS ON DREAMS LEADERSHIP COACHING

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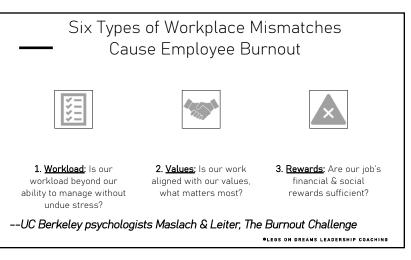
What causes burnout?

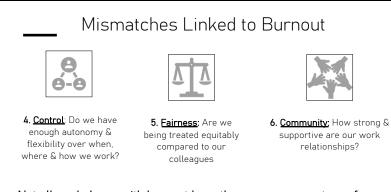
- Pandemic was stressful for everyone, especially workers unable to work remotely
- Post-pandemic, we're still hustling in our jobs-- "grind culture"
- Unlike miliary deployments, most jobs have no built-in R&R breaks
- Loss of special pandemic funding
- Work w/highly emotional customers



Photo: SeventyFour, iStock

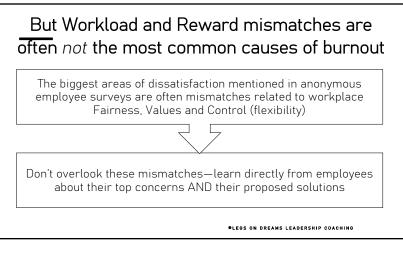
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Not all workplaces with burnout have the same cause or type of mismatch—and it's common to have more than one type

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My burnout story, Part 2

- Hired as the Development Director of a small environmental group
- Learned after starting, 3 fundraising staffers had just been laid off
- Still expected to do the full workload of the department—now with only a PT assistant
- Asked for guidance on the top priorities
- Overlapping job-employee mismatches fairness, workload and rewards
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What can be done to reverse & prevent burnout?

- Does your workplace have any of the telltale hallmarks of burnout--high turnover, absences or low productivity?
- How might you remove the stigma that burnout is a sign of personal weakness?
- Can you start to shift your workplace culture to increase psychological safety?
- You want workers to tell you they're burning out--*before* they give notice



• How can you educate staff on signs of burnout & why it matters?

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When an employee tells you they're burning out, listen they may be the canary in the burnout shop



Ask all employees what's stressing them the most at work—consider the 6 key worker-job mismatches

- <u>Collaborate</u> on redesign strategies to address the most common mismatches they mention
- Customize solutions--every workplace/team is different
- <u>Commit</u> to long-term culture change efforts
- Be sure to look at work teams, not individual workers-Burnout is highly contagious among close co-workers
- Ask yourself if you're micromanaging your workers—a common complaint linked to burnout

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"Trust is the coin of the realm" - Former

—Secretary of State George Schultz on his 100th birthday

"When trust was in the room, whatever room—the family room, the schoolroom, the government room, or the military room--good things happened. When trust was not in the room, good things did not happen. Everything else was details."



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Build greater trust at work



Increase transparency, 2-way accountability & fairness in all compensation, recognition and promotion criteria & processes

- Invest in your employees—offer
 professional development options
- Identify your implicit biases & check them at the door
- Trust your employees, give them autonomy and flexibility

Change starts at the top: "Be the change you want to see"

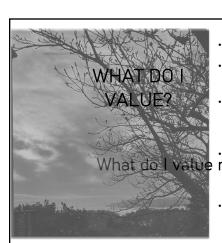


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Watch for signs in yourself you may be burning out, such as:

- Bragging about your selfsacrifice or exhaustion for the sake of the job or the mission
- Ignoring, minimizing or denying your symptoms-physical and/or psychological
 - Skipping self-care practices like exercise--you used to do





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- Short exercise to identify our top values
- Please close your eyes, take a few deep breaths—inhale through your nose
- Now imagine yourself 2 years from now: You feel happy, relaxed and hopeful about your life and your work
- What do I value What do you see? Where are you? Who's mast?u? What are you doing? Make a few notes
 - Look at your notes--which 5-7 values do you see reflected in your vision of your future self? See list on next slide

—	PAF	RTIAL LIS	ST OF VAI	LUES	
Ambition	 Curiosity Dignity 	Gratitude Growth	 Independence Integrity 	 Openness Optimism	 Self-respect Serenity
Balance	Diversity	Generosity	 Initiative 	• Order	Service
Beauty Being the best	 Efficiency Equality	 Harmony Health 	 Job security Joy 	PatiencePeace	Simplicity Success
Belonging	Excellence	• Home	Justice	PowerReliability	Teamwork
Collaboration Community	FairnessFamily	HonestyHope	KindnessLearning	RespectSafety	ThriftTime
Compassion Cooperation	 Freedom Fun 	Humility Humor	 Leisure Making a 	 Self- expression 	 Travel Trust
Cooperation	· · · ·		difference	EGS ON DREAMS LEA	

What Matters Most to Me?

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Other than reducing

self-care:

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stressors & focusing on

Clarifying values and aligning our work & rest

matters most to us is an

habits with what

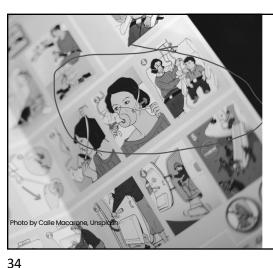
effective way to motivate ourselves to change our routine

- Keeping in mind your top 5 values, what steps might you take now to better align your work with your values? Place answers in Chat
- For further reflection: How might these steps help you prevent further burnout & create a healthier relationship with your work?

TAKE BABY STEPS -- START TODAY

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DON'T FORGET WHAT THE AIRLINE FLIGHT ATTENDENT TELLS PARENTS & CAREGIVERS:

ALWAYS SECURE YOUR OWN OXYGEN MASK FIRST!

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--NYT best-selling author Nataly Kogan, creator of the Happier Method, the Awesome Human Project & Happier @ Work-https://www.happier.com/ happieratwork/



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What is "leadership coaching"?



 Sessions are on Zoom and are never recorded

- "Leadership" is self-defined—you can be a leader in any role
- Coaching is a safe and confidential 1:1 conversation—we use a "cone of silence"
- You set the agenda & tell me what work issue you want support around
- I listen, ask Qs, & help you see things differently. I typically don't offer advice
- You reflect, surface new insights & walk away with solutions that came from you
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https://www.linkedin.com/in/eleanor-a-smithmcp-596a4a6/ To learn more about my

coaching, see my website www.legsondreamscoaching.com

The first 3 people from CalAnimals to buy one of my signature coaching bundles will get a 20% discount

Email me: eleanor@legsondreamscoaching.com



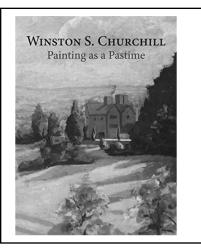
LEARN ABOUT BURNOUT & SOLUTIONS

- · Legs on Dreams Coaching Signature Burnout Prevention Coaching packages and free blog posts with tips on taking care of yourself and your team
- How to Experience Awe on Your Walks, The New York Times Well Newsletter
- · Exercise leads to greater productivity, Harvard Business Review
- Sabbaticals: A Gateway to Health, The Nonprofit Quarterly
- · Leading through uncertainty episode offers a big-picture post-pandemic context for burnout in all sectors, Sparked! Podcast from Jonathan Fields
- · How to say no to extra work, Harvard Business Review
- How to Talk to Your Boss about Burnout, from Associations Now

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- Online course (small fee) to explore and pilot a 4-day work week at your organization, from <u>The Nonprofit Fixer Sean Kosofsky</u>, former executive director of five nonprofit organizations
- <u>Rest Is Resistance: A Manifesto,</u> Tricia Hersey, founder of The Nap Ministry
- <u>The Burnout Challenge: Managing People's Relationships with Their Jobs</u>, by Chirstina Maslach and Michael P. Leiter, Harvard University Press, 2023 (C)LESS ON DREAMS LEADERSHIP COACHING



"It may well be that those whose work is their pleasure are those who most need the means of banishing it at intervals from their minds." --Winston S. Churchill <u>Painting as a Pastime</u>

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LEARN ABOUT BURNOUT & SOLUTIONS

- <u>Legs on Dreams Coaching Signature Burnout Prevention Coaching packages</u> and free <u>blog</u> posts with tips on taking care of yourself and your team
- <u>How to Experience Awe on Your Walks</u>, The New York Times Well Newsletter
- Exercise leads to greater productivity, Harvard Business Review
- <u>Sabbaticals: A Gateway to Health</u>, *The Nonprofit Quarterly*
- <u>Leading through uncertainty episode</u> offers a big-picture post-pandemic context for burnout in all sectors, *Sparked! Podcast from Jonathan Fields*
- <u>How to say no to extra work</u>, *Harvard Business Review*
- <u>How to Talk to Your Boss about Burnout</u>, from *Associations Now*

MORE RESOURCES & FOOD FOR THOUGHT

- Tips for leaders to increase psychological safety at work, People Equation
- <u>Tool to help nonprofit executives decide whether and when to leave their job</u>-from nonprofit consultant, coach and podcaster Joan Garry
- <u>Tips for Spotting Burnout Culture</u> **Before** Taking a Job, from CNBC
- Online course (small fee) to explore and pilot a 4-day work week at your organization, from <u>The Nonprofit Fixer</u> Sean Kosofsky, former executive director of five nonprofit organizations
- *<u>Rest Is Resistance: A Manifesto</u>*, Tricia Hersey, founder of The Nap Ministry
- <u>The Burnout Challenge: Managing People's Relationships with Their Jobs</u>, by Chirstina Maslach and Michael P. Leiter, Harvard University Press, 2023